IFR AWARDS 2022 PROCESS

We are inviting banks to pitch for the IFR Awards 2022.

The awards year runs from January 1 to December 31.

The winners will be published on ifre.com on February 10 and in the IFR Awards supplement dated February 11.

We will present the awards at a gala dinner in London in March.

To help with our selections, banks, advisers and issuers may submit brief written presentations along with supporting data. IFR journalists will also organise pitch meetings.

Pitching is entirely optional and consideration for an award will not be limited to advisers or issuers that participate in this way.

All written pitches should reach us by November 4, with pitch meetings in November and December.

Pitches will be a combination of virtual and in-person meetings.

We will continue to monitor the market until the end of the year and banks may submit addenda to include significant deals that price after submitting their pitches.

In your presentations for house awards you may want to summarise achievements in the awards year. For instance:

- How has your institution progressed over the course of the year?
- What strategic goals have been met?
- How have they been achieved?
- In what ways has your institution adapted to the trends that have driven market activity during the year?
- What has been noteworthy about your deal roster, whether in terms of size, geographical and/or sectoral diversification, degree of innovation or complexity?

Presentations should include individual summaries of the main relevant transactions. Separate documents should be submitted for each major asset class.

Pitch meetings with IFR journalists are limited to a maximum two hours per asset class.

The contents of pitch meetings will be "on the record", though comments can be made "off the record" if specifically stated at the time.

Pitch documents should be emailed to IFRAwards@lseg.com for Global, EMEA and Americas categories. Submissions for Asia-Pacific categories should be sent to daniel.stanton@lseg.com.

Please indicate for which awards you are pitching, giving appropriate contact details.

Final selections will be made by the senior editorial team.

Notes on award categories:

- 1) Banks do not need to be active across the whole region to be considered for regional house awards. Banks do not need to be active in all regions to qualify for global awards.
- 2) M&A Adviser and M&A Deal cover transactions completed in the awards year.
 3) For M&A-related financing, loans will only be considered if the M&A transaction has completed in the awards year, as it is at this point they are funded. Bonds need to have priced within the awards year but are not contingent on the M&A having also completed.
- 4) Bank for Financial Institutions, Governments and Financial Sponsors covers all capital markets activity across regions, from LME to rights issues, privatisations to century bonds, LBOs to IPOs and M&A and everything in between. 5) Bank for Sustainability will recognise a bank that puts ESG/sustainable issues at the heart of its business, as well as being active in related capital market financings. 6) ESG Financing House recognises the leading banks in ESG underwriting across asset classes.
- 7) US Diversity & Inclusion House is given to a US-based minority, women or veteranowned firm and covers activity across asset classes. The award recognises the commitment, performance and expertise of the firm in underwriting securities offerings.
- 8) Financing Package represents one financing programme across asset classes but all parts need not have been executed concurrently.

- Bond awards do not embrace structured finance, which is treated separately.
 Bond and Bond House awards for Financial, SSAR and Covered are crosscurrency.
- 11) US Bond House comprises all US dollar issuance in the US, including Yankees.
 12) Yankee bonds are those by European investment-grade corporates and financials in US dollars, excluding EM issuers.
 13) Reverse Yankees are bonds issued by US investment-grade corporates and financials in euros and sterling.
 14) Only 144A and SEC-registered US dollar issues are eligible for US Bond and Yankee
- 15) SEC-registered and 144A deals from issuers based in emerging markets are included in Emerging Market categories (along with domestic bond issues, etc).
 16) Regional Bond House awards are for any issuers in the relevant regional currencies, for example Europe Investment-Grade Corporate Bond awards are for investment-grade corporates in European currencies (including Eurodollars).

Bond awards.

- 17) Yen Bond awards include Samurais. 18) Structured Equity comprises equitylinked transactions, including those with derivative components, and structured cash equity transactions. Structured Equity feeds into Equity House awards.
- 19) Corporate equity derivatives feed into Equity Derivatives House.
- 20) Restructuring includes formal debt restructurings and balance sheet restructurings.
- 21) Middle East Bond House feeds into Emerging EMEA Bond House.

If you have any questions about the awards process, please contact:
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In Asia-Pacific contact Daniel Stanton, +65 6929 9311 daniel.stanton@lseg.com

Details on the event will be available at www.ifrawards.com.

IFR AWARDS 2022 PROCESS

■ TOP AWARDS

Bank of the Year Bond House Equity House Loan House Derivatives House

Emerging Markets Bond House

ESG Financing House

Structured Equity House

M&A Adviser

Restructuring Adviser

Bank for Financial Institutions

Bank for Governments

Bank for Financial Sponsors

Bank for Sustainability

US Diversity & Inclusion House

■ ISSUER AWARDS

SSAR Issuer Financial Issuer Corporate Issuer Sustainable Issuer Financing Package M&A Deal*

■ BOND AWARDS

US Bond House
US Bond
Yankee Bond House
Yankee Bond
Reverse Yankee Bond
Euro Bond House
Euro Bond

Yen Bond House

Yen Bond

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Sterling Bond House

Sterling Bond

Swiss Franc Bond House

Swiss Franc Bond

North America Investment-Grade Corporate Bond House

Corporate Bolld House

North America Investment-Grade

Corporate Bond

Europe Investment-Grade Corporate

Bond House

Europe Investment-Grade Corporate Bond

North America Financial Bond House North America Financial Bond Europe Financial Bond House Europe Financial Bond SSAR Bond House SSAR Bond Covered Bond House Covered Bond

■ LEVERAGED FINANCE AWARDS

North America Leveraged Finance House* EMEA Leveraged Finance House* North America High-Yield Bond Europe High-Yield Bond North America Leveraged Loan EMEA Leveraged Loan

■ STRUCTURED FINANCE AWARDS

North America Structured Finance House North America ABS Issue North America MBS Issue EMEA Structured Finance House EMEA Structured Finance Issue Asia-Pacific Structured Finance Issue

EMERGING MARKETS AWARDS

Emerging EMEA Bond House Emerging EMEA Bond Middle East Bond House Latin America Bond House Latin America Bond Asia Bond House Asia Bond

■ RESTRUCTURING AWARDS

Americas Restructuring EMEA Restructuring Asia-Pacific Restructuring

■ DERIVATIVES AWARDS

Equity Derivatives House Credit Derivatives House Interest Rate Derivatives House Foreign Exchange Derivatives House Commodity Derivatives House*

LOAN AWARDS

Americas Loan House
North America Loan
Latin America Loan
EMEA Loan House
EMEA Loan
Asia-Pacific Loan House
Asia-Pacific Loan
North America Private Debt Loan
EMEA Private Debt Loan*

■ ESG/SUSTAINABLE AWARDS

Americas ESG Financing House*
EMEA ESG Financing House*
Asia-Pacific ESG Financing House*
Sustainable Bond
Sustainable Loan
Sustainable Equity Issue
ESG Opinion Provider

EQUITY AWARDS

North America Equity House
North America IPO
North America Secondary Equity Issue
Latin America Equity House
Latin America Equity Issue
EMEA Equity House
EMEA IPO
EMEA Secondary Equity Issue
Asia-Pacific Equity House
Asia-Pacific IPO
Asia-Pacific Secondary Issue
US Mid-Market Equity House

■ STRUCTURED EQUITY AWARDS

Americas Structured Equity House Americas Structured Equity Issue EMEA Structured Equity Issue Asia-Pacific Structured Equity Issue

^{*} New categories for 2022